

i nnovation in benefit management

Benefit Scenario

An expanding multi-branch, multi-county bank in East Tennessee with a growing need for state-of-the-art technology to integrate health benefit enrolling, record maintenance and reporting.

Benefit Solution

"Our relationship with BCS started when our current insurance broker at the time, Tim Welles, joined forces with BCS, East Tennessee's new leader in benefits management. We had a trusted relationship with Tim and we looked forward to enjoying the benefits that BCS could bring to our human resources capabilities. What they brought us in terms of technology in online enrollment and record maintenance is something we would never have chosen to develop on our own. It just would have been too costly. From the first online enrollment, it has made significant improvements in streamlining and cost effectiveness. We operate branches in several counties and in the past, enrollment was a labor and time intensive effort, with our staff physically going from place to place several times over to complete the process.

Online benefit administration serves us in so many ways. In recruiting, prospective employees can see the bigger picture of our benefit package with one look online. Routine maintenance is easier and more accurate as our staff can now update online, where before it was a fax or hard copy process. It does not eliminate paperwork, but it drastically cuts it down.

Tim works hard to gather proposals, bring competitive plans to us, and then negotiate for modifications to get the best possible rates. I know we have the best plan for the best cost when we are done. As our advocate, he also interfaces with our carriers on any issue for us."



**First National Bank
Lenoir City, Tennessee**

Randall Day
Senior Vice President
Human Resources



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Industry watchers estimate \$50 billion in spent annually on duplicate administrative processes invested in corporate benefits management.

What if you had a business partner in benefit management who believed in harnessing information systems to **work for you** and integrate them seamlessly to gather and deliver information efficiently.

benefitsCONNECT from BCS offers small and medium sized employers the same web-based employee benefits enrollment and management systems traditionally only affordable to larger companies.

benefitsCONNECT[®]

- Streamlines HR processes and increases accuracy and efficiency in employee information
- Reduces paperwork and administrative time of open enrollment by estimates of 70%
- Automates and leverages the use of information collected for benefit management, information sharing and reporting purposes
- Integrates benefit election data with existing internal systems, such as payroll; also integrates information with local insurance vendors
- Maintains a chronological transaction log vital to the integrity and accountability of benefits administration
- Produces enrollment forms populated with information entered on-line by the employees for vendors who require forms

BCS is the only benefits management consultant in the market.
Don't you owe it to the financial health of your HR efforts to check it out?



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