



innovators in benefits management

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**Cheatham County Schools, Tennessee
Ashland City, Tennessee**
Sherrie Cannon
Insurance Preparer

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more information
about EBC

interactivity

in benefit management **communication**

Schools &
Universities

Benefit Scenario

The Cheatham County School District serves Ashland City, Tennessee, with a population of nearly 4,000, and includes 13 schools that serve 7,105 students in grades PK through 12, with a student-teacher ratio of 17 students to 1 full time teacher.

Benefit Solution

“Cheatham County had a Café/Flexible Spending Account Plan in place for years prior to working with Benefit Consulting Services - without a lot of employee participation.

BCS’ Rick Ford worked tirelessly navigating his way through the many layers of our school system’s decision-making process in order to determine the best portfolio of BCS services to offer Cheatham County Schools.

Rick first met with our Director, Finance Director and Insurance Preparer to begin to assess our needs. He was then directed to our CCEA Officers, which sent him to their CCEA Rep. meetings. Ultimately Rick went to 15 different schools to present BCS’ proposed services. His diligent efforts resulted in an 84% in-favor vote to elect BCS our broker and Café Plan Administrator.

Since we **partnered** with Rick and the BCS team, I have found their services to be **exemplary**. Anytime I have an area that needs attention, the team handles it in a very timely manner.

BCS increased our FICA savings to the school system by several thousands of dollars, which of course increased the FSA participants’ FICA savings by the same amount and the participants’ federal withholding tax by thousands as well.

BCS has built, and continues to update, our online Employee Benefit Center. We had over 300 logins to our EBC site in the first 3 months of launching with over 1300 plus pages viewed as our employees were educated about valuable up-to-date benefits information. This **streamlined** online method of communication frees up our central office personnel and allows them to focus their time and resources on other projects.

I have no reservations in recommending Rick Ford and the BCS team to other organizations looking for a **true partner** in benefit management.”